

**LIC DATA SURVEY SUMMARY:**

July 2020

- **60% of members responded to our LIC Data Survey**
- The responding LIC members has **43 000 Outbound files** with a value of almost **186 million Euro**.
- They receive **41 400 Inbound files** with a value of **327 million Euro** from foreign clients.
- In total the responding LIC members has **168.000 International debt collection files** (Inbound, Outbound and Unknown addresses outside their own country) with a total value of **849.000.000 Euro**.
- 1/3 of all files are B2C and 2/3 are B2B
- 73 % is Third party collection and 27 % is Purchased debt.
- **¼ of all files is disputed** - but keep in mind that the definition of dispute varies widely from country to country.
- Our responding members have Approx. 2100 FTE's in total
- When asked which country it is most important for LIC to expand to – there where 5 votes for **China** incl. Hong Kong. 2 votes for Canada, France and Russia. 15 other countries and regions of the world got one vote.

**Please see enclosed PowerPoint presentation for more details.**

I'd like to take this opportunity to thank Board member Rune Ohlgren for the gathering and aggregation of this very important data and the resulting report.

Best regards,

Bill Mann

President, League International for Creditors